

Welcome!

Welcome to our new edition of the Oshkosh Airport E-News Tracker. As you'll see, we've been pretty busy. Things are moving rapidly for the Oshkosh Airport team, and that's just the way we like it! Our business is transforming and moving forward, as we continue to make inroads and build new connections around the globe.

Earlier this fall, we headed north for the Summer Winter Integrated Field Technologies (SWIFT) airfield conference, and had the opportunity

to showcase two amazing, yet very different, pieces of apparatus. The first – the all-new Oshkosh Extreme Runway System (XRS) – is a truly innovative multi-tasking unit. Many thanks go out to our friends at Team Eagle Ltd. for their



hard work and dedication in helping to help make this new vehicle a reality. If you haven't read about the XRS, be sure to check out the article below.

The other Oshkosh vehicle on display at SWIFT, of course, was the new generation Striker. A buzz of excitement continues to follow the new Striker wherever it travels. In fact, from the SWIFT conference, the Striker headed directly to the film set of the Hollywood movie, *Total Recall*, which was being shot in Canada. Watch for the new Striker performing feats of heroism next summer in a theater near you!

Next, we prepared for the ARFF Working Group Annual Conference in Orlando where we unveiled the newest



The new global Striker and H-Series blower at the Swift conference

SNOZZLE® HRET. With its unique graphite grey finish, it was mounted atop the new Striker and it made quite an impression. We also attended Inter-Airport in Munich.

Back at our manufacturing campus, the first production line new generation Striker – an important milestone – has successfully completed its final inspection prior to going into service at Redmond Municipal Airport (RDM) in Redmond, Oregon. Stay tuned as we follow the vehicle to its new home. We always enjoy touching base and meeting new friends, so follow our events calendar and stop by to see us at one of our upcoming shows. And be sure to become an Oshkosh Airport fan on Facebook (www.facebook.com/oshkoshsnow and www.facebook.com/oshkosharff) and join the conversation.



Jeff Resch

Vice President and General Manager
Oshkosh Airport Products

Ten Oshkosh New Generation Striker Aircraft Rescue and Fire Fighting Vehicles Sold to Aena Aeropuertos in Spain!

New Striker 6 x 6 model chosen over top European competitors.

Oshkosh Airport Products Group announced that it has sold 10 new generation Oshkosh® Striker® aircraft rescue and firefighting (ARFF) vehicles to Aena Aeropuertos of Madrid, Spain. The new Striker 6 x 6 models will be placed into service at Madrid Barajas International as well as other major airports throughout the country. Delivery of the new generation Striker vehicles will begin in September 2012.



Aena Aeropuertos will take delivery of 10 new generation Oshkosh Striker 6 x 6 vehicles beginning in September 2012.

"This major contract is a significant breakthrough for the Oshkosh Airport Products Group, as we successfully demonstrate the strength of the new generation Striker, head-to-head, against tough competitors on the European continent," said Tim Raupp, Oshkosh Corporation senior vice president, executive director, International Operations - Fire and Emergency.

"Aena Aeropuertos is among the world's largest, and most respected, airport management and operations groups and we're thrilled that they chose the new generation Striker."

Contact your Oshkosh representative for more information on the new generation Striker.

New Snozzle Rises To The Surface



The new SNOZZLE® High-Reach Extendable Turret (HRET), proudly perched atop the new Striker, made its debut at the ARFF Working Group conference in Orlando, Fla. Earlier this year, Oshkosh purchased the SNOZZLE product line, and is phasing in production on the Oshkosh Fire & Emergency campus.

Oshkosh Extreme Runway System (XRS) Unveiled

An elegant and efficient use of horsepower and resources.



Oshkosh Airport Products stole the show at this year's Summer Winter Integrated Field Technologies (SWIFT) airfield conference with the unveiling of the amazing Oshkosh H-Series Extreme Runway System (XRS). The innovative XRS features a 20-foot wide front-mount blower attachment that simultaneously plows, collects and blows a wide swath of snow to its final destination – all in one pass.

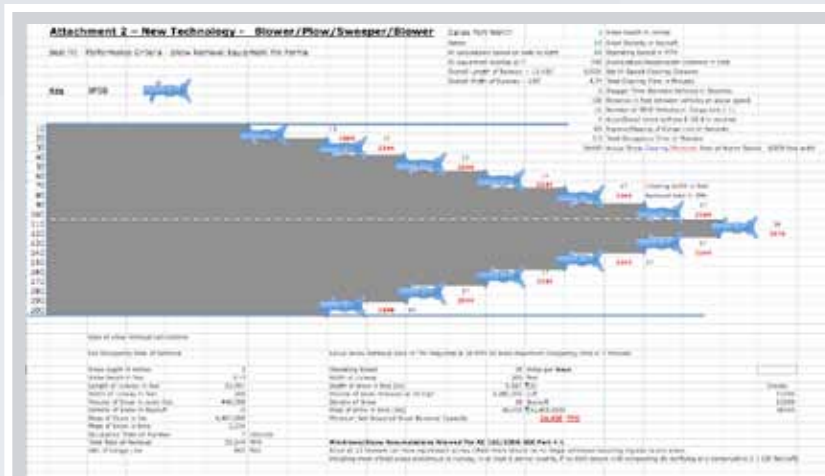
"The XRS experienced a great deal of interest from a large number of U.S. and international airport representatives and government organizations," said Jeff Resch, Oshkosh Corporation Airport Products vice president and general manager. "In the drive to move more snow, more quickly and efficiently, the XRS improves performance while simplifying the entire airfield snow removal operation."

Under development for more than 15 months, Oshkosh Airport Products joined with Team Eagle Ltd. to engineer and create a prototype plow and blower combination that was initially tested over the winter of 2010/11. The unit is built on an Oshkosh

H-Series chassis featuring a 500 hp drive engine while the front-mounted plow and blower combination is driven by a dedicated 700 hp auxiliary engine. In addition, the XRS is capable of integrating a tow behind sweeper and air blower for even greater performance and versatility.

Added Steve McKeown, Team Eagle Ltd. president, "A conga line of H-Series XRS machines is an efficient use of horsepower and resources. When used in tough storm scenarios together with a tow behind sweeper unit, the XRS requires three, instead of four, engines to plow, blow and sweep – and half the operators. That translates into a very strong return on investment."

The SWIFT conference provides a forum for technical experts associated with airfield maintenance to exchange ideas and share best practices. SWIFT also provides a mechanism by which the airport community can meet and stay apprised of new equipment, materials and techniques to keep airports safe and operational.



Oshkosh has developed a pro forma computation tool that allows an airport to input its own snow plan scenarios (snow depth, snow density, operating speed, etc.) and compare the impact of using the H-Series XRS in place of its current fleet and/or other available options. Airport executives can contact their Oshkosh dealer or representative for a personalized presentation. In addition, the XRS will be appearing at a number of testing and demonstration events throughout the winter of 2011/12. Visit www.oshkoshairport.com for details.



Striker Helps Fuel Scenic Airport's Growth

When any discussion about the Top 10 most beautiful places on earth takes place, one of the locations that must be considered is the red rocks area of southern Utah, one of the most scenic and inspiring landscapes on earth. It features an amazing concentration of national parks and monuments, state parks, national forests and recreation areas, plus untamed wilderness.

In the middle of it all, and providing a convenient gateway to this beauty, is Canyonlands Field, serving Moab, Utah and points beyond. Airport Manager Kelly Braun grew up in a family of airplane enthusiasts, and has a love for the outdoors. So it's not surprising to hear that he believes he has the perfect job. "Aviation is in my blood. My grandmother was a Rosie the Riveter, and she worked for Lockheed building the P-38 Lightning aircraft," states Braun. "My great uncle was a P-51 fighter pilot who was shot down over the Pacific Ocean in WWII. My second cousin was an airport manager in North Dakota. When I got out of the Army, I went to an Airframe and Power plant (AFP) school to become an aircraft mechanic; that's where I got my start in aviation." So how exactly did Braun end up in Moab? "Some years ago I came out to Moab on a vacation. And ever since I visited, I thought about how to get here full time. I applied and interviewed for this position and was hired four years ago. I am very fortunate to be able to live in Moab and have an awesome job that I truly enjoy."

Braun explains the operations at Canyonlands Field. "Our airport is a certified 139 commercial airport. We have commercial airline traffic, with four operations per day. We also have two on-demand air charters that offer scenic tours of the Canyonlands and Arches National Parks. Another area of growth is helicopter traffic," Braun continues, "which we see a lot of with the film industry. The most recent notable film is *127 Hours*, starring James Franco, about a lost hiker

in Canyonlands National Park. We've also had a couple of Disney movies shot in our area that are still in final production. Prior to my arrival, the most famous movie that was filmed here is *Thelma and Louise*."

"Our Striker is the foundation, and our first building block, in our move from a B2 to C2 airport."

In this scenic region of the Southwest, air traffic is on the rise. "The air traffic has increased every year that I have been here. From 2007, we've seen an increase of 35 to 40 percent," Braun states. "One of the stipulations to maintain our 139 certification is that we provide aircraft rescue and fire fighting during flight operations. Our previous

ARFF vehicle was a donated 1975 International Harvester with a 500-gallon water tank, and it was not nearly adequate for the amount of protection the FAA wanted us to have."



Thankfully, the airport received an FAA grant to purchase a new ARFF truck. “We received a grant about a year ago; we looked at all the manufacturers, and met with Mike Peterson from Oshkosh.” Braun continues, “We received bids from three manufacturers and, thankfully, Oshkosh was the low bidder. They have a really great product and reputation. I’ve got experience with the Striker, as we do our training and recertification on a Striker 3000 up in Salt Lake City, Utah.”

The firefighting force is comprised of county employees, with a total of eight part-time firefighters, one of whom is Braun. So when it comes to what his ARFF team likes about their new Striker, Braun speaks from behind-the-wheel experience. “We like how easy the Striker is to drive and maneuver. The capacities and discharge rates are fantastic. Plus, the add-ons we were able to acquire – such as forward looking infrared, primary and secondary turrets on the roof and front bumper – have elevated our department’s capabilities.” Braun also is a big fan of the Striker’s panoramic view. “The outward visibility

on the Striker is amazing,” he explains. “Right from the operator’s seat, you’re front and center, and with its ease of maneuverability you can get on scene, right where you need to be, to pinpoint your firefighting efforts.”

How will the Striker help keep Canyonlands Field on an upward growth curve? “Our Striker is the foundation, and first building block, in our move from a B2 to a C2 airport,” says Braun. “To reach the upgrade we have to provide adequate fire protection. That means having the capabilities of our Striker 1500 with its 1500 gallons of water, 210 gallons of foam and 500 pounds of dry chemical.”

Braun summarizes: “Our new truck went into service on August 12, with excellent support from Mike Peterson and the entire Oshkosh team. They provided onsite training with both our ARFF firefighters and maintenance team. We put the Striker 1500 into service the day our training was completed – and we couldn’t be happier!”



The Canyonlands Field ARFF team with their new Striker 1500, from left to right: Bill McCloskey, Kelly Braun, Tammy McIlvain, Terry Carlson, Gary Springer, August Brooks, and Judd Hill.



Oshkosh Striker On Duty At BOEING'S 787 DREAMLINER FACILITIES IN CHARLESTON

An Oshkosh Striker 6 x 6 aircraft rescue and fire fighting (ARFF) vehicle has been delivered to provide emergency response and fire protection services for The Boeing Company at its expanded Charleston, South Carolina facility that is dedicated to the 787 Dreamliner aircraft. The Striker will serve on standby for engine runs, fueling, taxiing and anywhere an emergency may occur.

The amazing Boeing 787 Dreamliner aircraft will carry 210 to 250 passengers, and is engineered to provide airlines with unmatched efficiency – using 20 percent less fuel than today's similarly sized airplane for comparable flights. The 787's innovations include extensive use of composite materials, an

open architecture, and even an interior environment with higher humidity levels to increase passenger comfort.

To construct the new aircraft, Boeing has built a state-of-the-art facility adjacent to Charleston International Airport in Charleston, South Carolina. The covered portion of the facility is roughly the size of ten and a half football fields. It required more than 18,000 tons of steel and one million cubic feet of concrete to construct.

The Boeing Company has been an Oshkosh Striker customer since 2007. The Striker's maneuverability, reliability and advanced firefighting systems all contribute to meeting Boeing's stringent requirements.



Lights! Camera! Striker!

“Both Striker vehicles will be front and center for a big rescue event during a pivotal scene”



Kristin Michal and Gary Kogut, Oshkosh Eastern Regional Sales Manager. Kogut plays a firefighter in the movie and drives the 8 x 8.

Since the days of E.T. and Reese's Pieces, leading consumer brands have often paid fees of well into six figures, and more, to be featured in the latest Hollywood Blockbuster. Kristin Michal, Oshkosh Airport Products marketing programs and exhibits manager, at no cost, has secured a starring role for the Striker 8 x 8 and new generation Striker 4 x 4 ARFF vehicles in the upcoming Hollywood film *Total Recall*.

Total Recall is a remake of the 1990 film that starred Arnold Schwarzenegger. This new film is a complete reimagining of the earlier film; all the action takes place on Earth with two continents at war with one another. Colin Farrell will play Douglas Quaid in the film. He is a factory worker who believes he is an unwitting spy, but he isn't sure for which side. John Cho and Kate Beckinsale also star in this film being directed by Len Wiseman. Production was ongoing throughout the summer months, with many key scenes being shot in Canada.

“Both Striker vehicles will be front and center for a big rescue event during a pivotal scene,” said Michal. “The timing worked out great. We were able to deliver the new generation Striker

to the production team directly after its appearance at the SWIFT conference. The key to our participation,” Michal continues, “was the assurance that the Striker would act as a hero in the film.” *Total Recall* will be released in the summer of 2012. Stay tuned for more details!



FEATURED DELIVERIES



STRIKER GOES TO WASHINGTON

The Metropolitan Washington Airports Authority in Arlington, Virginia, has placed this Oshkosh Striker 3000 into service. The vehicle features a CAT C16 engine, 3,000-gallon water tank, 420-gallon foam tank, dry chemical system, scene lighting, 10kW hydraulic generator, pre-connected handlines, and high volume roof and bumper turrets.

OSHKOSH HT-SERIES TO ANCHORAGE

Ted Stevens Anchorage International Airport (ANC) recently took delivery of three Oshkosh HT-Series Tractor units. Each is equipped with a 470 HP engine, a 24-foot Oshkosh flared runway plow, ALL STEER® electronic all wheel steering, a fifth wheel hitch and ballast, and a DIN hitch. These HT-Series tractors each tow a 46-inch x 22-foot cradling broom.

